

# Max Posch (f. Winkler)

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## EMPLOYMENT

*University of Exeter, Department of Economics, Assistant Professor (Lecturer).* since 2022  
*Harvard University, Research Associate. Culture Cognition and Coevolution Lab.* since 2022  
*Harvard University, Postdoctoral Fellow.* 2020-2022

## EDUCATION

*University of Zurich, Ph.D. in Economics.* 2014-2020  
*Barcelona Graduate School of Economics, M.Sc in Economics.* 2013  
*University of St. Gallen, Bachelor's Degree in International Affairs.* 2012  
*University of St. Gallen, Bachelor's Degree in Business Administration.* 2012

## RESEARCH FIELDS

Political Economy, Economic Development, Economic History, Cultural Evolution.

## WORKING PAPERS

*Traditional Belief Systems and Economic Behavior: Evidence from Beer Retailers in the Eastern DRC.* (with Lewis Dunia Butinda, Aimable Amani Lameke, Nathan Nunn, and Raul Sanchez de la Sierra). **Submitted.**  
*How Social Structure Drives Innovation: Surname Diversity and Patents in U.S. History.* (with Jonathan Schulz and Joseph Henrich). **Submitted**  
*The Political Economy of Propaganda: Evidence from U.S. Newspapers.* (with Sebastian Ottinger). **Submitted**  
*Aftershocks: How Conflict, Epidemics, and Other Natural Disasters Tighten Social Norms.*

## WORK IN PROGRESS

*Cultural Change: Evidence from 300 Years of U.S. Local Newspapers.*  
*Surname Relatedness and the Diffusion of Innovation.* (with Jonathan Schulz and Joseph Henrich)  
*Innovation, the Church, and WEIRD Psychology.* (with Slava Savitskiy, Jonathan Schulz and Joseph Henrich)  
*Markets Make Humans WEIRDer: Evidence from 1850-1920 United States.* (with Tzachi Raz)

## TEACHING

*Economics of Culture and Institutions (undergraduate)* since 2023  
Lecturer, University of Exeter  
*Microeconomics II (undergraduate)* since 2022  
Lecturer, University of Exeter  
*Cultural Evolution (graduate)* 2021  
Co-Lecturer with Prof. Joseph Henrich, Harvard University.  
*Programming Practices for Research in Economics (graduate)* 2016, 2017  
Lecturer, University of Zurich  
*Program Evaluation and Causal Inference (graduate)* 2016, 2017

Teaching Assistant for Prof. Pietro Biroli, University of Zurich.  
*Development Economics (undergraduate)* 2015

Teaching Assistant for Prof. Joachim Voth, University of Zurich.

## GRANTS AND AWARDS

British Academy/Leverhulme Small Research Grant. £10,000 2024

Templeton Religion Trust Mini Grant. \$10,000 2023

Mind Brain Behavior Initiative award, Harvard University. \$50,000 2022

Dissertation Fellowship, University of Zurich. 2019-2020

SNF Doc.Mobility Grant. 2018-2019

Swiss Study Foundation Scholarship. 2014-2019

## SEMINAR AND CONFERENCE PRESENTATIONS

*Scheduled:* ERINN, Calgary, Lyon. *2024:* Copenhagen, Odense, Lund, Newcastle. *2023:* Prague; NBER Summer Institute; CEPR Media, Technology, Politics, and Society Conference; CEPR Big Counterfactuals of Macro-Political History Conference; ASREC Conference; Ifo 6th Media Bias Workshop; SPSP Pre-Conference; ASSA Conference *2022:* GMU seminar; NYU seminar; ASREC Conference; EEA-ESEM conference. *2021:* Bonn; Brown; Cliometrics; EEA-ESEM; ETH; New South Wales; NOBEC; Nottingham. *2020:* EHA; Florida State; Harvard. *2019:* ASREC; Brown; ETH; Harvard.

## PROFESSIONAL ACTIVITIES

### *Refereeing*

American Economic Review; Quarterly Journal of Economics; Economic Journal; Journal of Economic History; Journal of Development Economics; Journal of Economic Behavior and Organization; Nature Human Behavior; Nature Climate Change; Evolutionary Human Sciences.