

# Max Posch (formerly Max Winkler)

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## EMPLOYMENT

University of Exeter Business School, Department of Economics, Assistant Professor (Lecturer). since 2022

Harvard University, Research Associate. Culture Cognition and Coevolution Lab. since 2022

## EDUCATION

Harvard University, Postdoctoral Fellow. 2020-2022

University of Zurich, Ph.D. in Economics. 2014-2020

Barcelona Graduate School of Economics, M.Sc in Economics. 2013

University of St. Gallen, Bachelor's Degree in International Affairs. 2012

University of St. Gallen, Bachelor's Degree in Business Administration. 2012

## RESEARCH FIELDS

Political Economy, Economic History, Economic Development, Cultural Evolution.

## WORKING PAPERS

*The Political Economy of Propaganda: Evidence from U.S. Newspapers.* 2022. (with Sebastian Ottinger).

*Aftershocks: How Conflict, Epidemics, and Other Natural Disasters Tighten Social Norms.* 2022.

## WORK IN PROGRESS

*Traditional Belief Systems and Economic Behavior: Evidence from Beer Retailers in the Eastern DRC.* 2022. (with Lewis Dunia Butinda, Aimable Amani Lameke, Nathan Nunn, and Raul Sanchez de la Sierra).

*Sociocultural Diversity, Surnames, and Innovation.* 2022. (with Jonathan Schulz and Joseph Henrich)

*Cultural Change: Evidence from 300 Years of U.S. Local Newspapers.* 2022.

## TEACHING

*Microeconomics II (undergraduate)* 2022

Lecturer, University of Exeter

*Programming Practices for Research in Economics (graduate)* 2016, 2017

Lecturer, University of Zurich

*Program Evaluation and Causal Inference (graduate)* 2016, 2017

Teaching Assistant for Prof. Pietro Biroli, University of Zurich.

*Development Economics (undergraduate)* 2015

Teaching Assistant for Prof. Joachim Voth, University of Zurich.

## GRANTS AND AWARDS

Mind Brain Behavior Initiative award, Harvard University. 2022

Dissertation Fellowship, University of Zurich. 2019-2020

SNF Doc.Mobility Grant. 2018-2019

Swiss Study Foundation Scholarship. 2014-2019

## SEMINAR AND CONFERENCE PRESENTATIONS

2023 (scheduled): SPSS (Psychology); Copenhagen. 2022: GMU; NYU; ASREC; EEA-ESEM. 2021: Bonn; Brown; Cliometrics; EEA-ESEM; ETH; New South Wales; NOBEC; Nottingham. 2020: EHA; Florida State; Harvard. 2019: ASREC; Brown; ETH; Harvard.

## PROFESSIONAL ACTIVITIES

### *Refereeing*

American Economic Review; Quarterly Journal of Economics; Economic Journal; Journal of Development Economics; Journal of Economic Behavior and Organization; Evolutionary Human Sciences.

### *Workshops and Working Groups Organized*

Zurich Workshop in Political Economy and Development (2017, 2019, co-organized), PhD Breakfast (2017, co-organized), Reading Group in Cultural Economics (2016, 2017, co-organized). Zurich Workshop in Economics (2016, co-organized).

## EARLIER EMPLOYMENT

<i>McKinsey &amp; Co</i> , Zurich, Switzerland. Management Consulting Internship.	2014
<i>Verium AG</i> , Zurich, Switzerland. Private Equity Internship.	2013
<i>Vadian Bank AG</i> , St. Gallen, Switzerland. Private Banking.	2008-2010
<i>Glas Centrum Winkler</i> , Rottweil, Germany. Management Family Business.	2004-2008